

VEHICLE DESCRIPTION

BLACK LABEL

2020 BLACK LABEL AWD
5-PASSENGER
TWIN-TURBO 2.7L V6 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
BURGUNDY VELVET
INTERIOR
ONYX VENETIAN LEATHER

LB **L11655**

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- | | | | |
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| <p>EXTERIOR</p> <ul style="list-style-type: none"> • DUAL EXHAUST SYSTEM - CHROME TIPS • GRILLE - SATIN ALUMINUM • HANDS-FREE LIFTGATE • HEADLAMPS - ADAPTIVE LED W/SIGNATURE LIGHTING • LED FOG LAMPS • LED TAILLAMPS • LINCOLN APPROACH/FAREWELL ELEMENTS • PANORAMIC VISTA ROOF W/ POWER SHADE • SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS | <p>INTERIOR</p> <ul style="list-style-type: none"> • ALCANTARA HEADLINER • DUAL-ZONE CLIMATE CONTROL • EMBROIDERED BLACK LABEL INSIGNIA • POWER TILT/TELESCOPE STEERING COLUMN • PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL • SEATS - REAR HEATED • SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY • SEATS-VENETIAN LEATHER • UPGRADED FLOORMATS | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> • 360 DEGREE CAMERA • ACTIVE PARK ASSIST • ADAPTIVE CRUISE CONTROL W/STOP-AND-GO & LANE CNTRG • ADAPTIVE SUSPENSION • LANE-KEEPING SYSTEM • LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY • RAIN-SENSING WIPERS • REMOTE START • REVEL® ULTIMA W/19-SPKRS • SECURICODE™ KEYLESS KEYPAD • SYNC3® W/ VOICE ACT NAV • WIRELESS CHARGING PAD | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> • ADVANCETRAC WITH RSC • AIRBAGS-DUAL-STAGE FRONT • AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS • BLIND SPOT DETECTION W/CTA • PERIMETER ALARM • PERSONAL SAFETY SYSTEM™ • PRE-COLLISION ASSIST W/AEB • SOS POST CRASH SYSTEM • TIRE PRESSURE MONITOR SYS <p>WARRANTY</p> <ul style="list-style-type: none"> • 4YR/50K MILE WARRANTY • 4YR/50K PICKUPDELIVERY SVC • 4YR/50K PREM MAINTENANCE • 6YR/70K MI POWERTRAIN WARR |
|--|---|---|--|

INCLUDED ON THIS VEHICLE (MSRP)

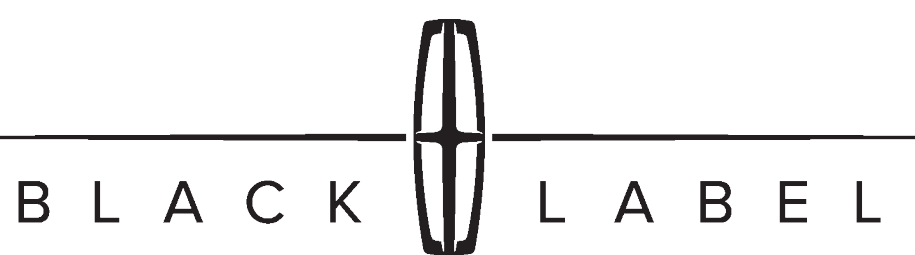
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|-------------------------------------|---------------|
| EQUIPMENT GROUP 800A BLK LBL | (MSRP) |
| •LINCOLN CO-PILOT360 PLUS | |
| •LINCOLN NAUTILUS TECH PKG | |
| •ENHANCED ACTIVE PARK ASSIST | |
| •360-DEGREE CAMERA | |
| •ACC W/LANE CENTERING | |

| | |
|---------------------------------|---------------|
| OPTIONAL EQUIPMENT/OTHER | (MSRP) |
| BLACK LABEL GALA | NO CHARGE |
| .VENETIAN LEATHER SEATS | |
| CARGO UTILITY PACKAGE | 365.00 |
| .REAR CARGO MGMT SYSTEM | |
| .CARGO COMPARTMENT W/REV MAT | |
| .CARGO AREA COVER | |
| 50 STATE EMISSIONS | NO CHARGE |
| ROOF RACK SIDE RAILS-SATIN | 195.00 |
| 22-WAY PWR MULT CONT DRVR SEAT | 1,500.00 |
| FRONT LICENSE PLATE BRACKET | NO CHARGE |

PRICE INFORMATION

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| BASE PRICE | \$63,800.00 |
| TOTAL OPTIONS/OTHER | 2,060.00 |
| TOTAL VEHICLE & OPTIONS/OTHER | 65,860.00 |
| DESTINATION & DELIVERY | 995.00 |
| BLACK LABEL MEMBER PRIVILEGES | NO CHARGE |
| 4 year/50,000 Mile Premium Maintenance Plan | |
| Remote New Vehicle Delivery | |
| Remote service pickup and re-delivery (50 Mile Radius) | |
| Anytime car wash | |
| Travel Collection | |
| Lincoln Access Rewards (70,000 Welcome Points) | |

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



| | | | |
|--|-------------|----------------------|--|
| | RAMP ONE | | TOTAL MSRP \$66,855.00 |
| | RA24 | | |
| | RAMP TWO | RAIL | |
| | | ITEM #: | |
| | | 54-9413 O/T 2 | |
| <p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p> | | | <p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p> |
| | | | <p>KM101 N RD 2X 015 000197 12 10 19</p> |

EPA DOT Fuel Economy and Environment Gasoline Vehicle

Fuel Economy

21

MPG

Small SUVs range from 18 to 120 MPG. The best vehicle rates 136 MPGe.

19

city

26

highway

4.8 gallons per 100 miles

You spend

\$2,250

more in fuel costs over 5 years

compared to the average new vehicle.

Annual fuel cost

\$1,950

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

4

Best

Smog Rating (tailpipe only)

5

Best

This vehicle emits 417 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

| | | |
|--|-----------------------------|-------|
| Frontal Crash | Driver Passenger | ★★★★★ |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight. | | |
| Side Crash | Front seat Rear seat | ★★★★★ |
| Based on the risk of injury in a side impact. | | |
| Rollover | | ★★★★ |
| Based on the risk of rollover in a single-vehicle crash. | | |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 2LLBL11655 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/